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more about other people and yourself than you ever thought you knew. Two of the world's greatest social psychologists will help you understand the sources of many of the world's greatest triumphs and most pressing problems -- from racism to partisanship, from happiness to consumer behavior, from media biases to international conflicts, from persuasion to healthy eating, from knocking out

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A brilliant compendium of psychological discoveries that will truly make you

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wiser, The Wisest One in the Room is an accessible and pragmatic summary of how we perceive and misperceive the world around us, especially the world of other people. As a users' guide to living on earth, it is concise yet comprehensive, practical and inspiring, enabling us to better understand how to communicate with others and take steps to resolve conflicts both social and political.

The Wisest One in the Room:
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The wisest one in the room is the individual who has identified his circle of Page 6/18

competence. Whenever he's faced with problems that fall within his domain, he rises up to the challenge and solves them. And when the problem is outside his reach, he is not afraid to defer them to others better suited to solve them.

How to be the Wisest One in the Room: Maps, Circles, and

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When most people are captivated by illusions, the wisest one in the room sees past them and proposes new solutions. The authors draw on recent research in social Page 8/18

psychology, judgement, and decision making to help us become wiser. These insights help us see beyond five classes of compelling illusions that often mislead us.

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POWERFUL INSIGHTS by Thomas Gilovich & Lee Ross?
RELEASE DATE: Dec. 1, 2015
Social psychology as self-help, from getting along better with your colleagues and employees to saving the planet and securing peace in the Middle East.

THE WISEST ONE IN THE ROOM | Kirkus Reviews

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many of the world's greatest triumphs and most pressing problems--from racism to partisanship, from happiness to consumer behavior, from media biases to international conflicts, from persuasion to healthy eating, from knocking ...

The Wisest One in the Room:
How You Can Benefit from ...
"The Wisest One in the Room"
is a rehash of almost every
interesting finding of
social psychology research.
No new research is
presented. All the authors
have done is to attempt to
reposition knowledge of
these findings as wisdom.

The Wisest One in the Room Audiobook | Thomas Gilovich

. . .

"The wisest one in the room can at least try to distinguish disagreements about facts and interpretations from disagreements about values and preferences." p.26 (Often lasts cause formers, therefore a general better understanding of the main values brings a wider understanding about someone's interpretations of facts)

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The Book. A brilliant compendium of psychological Page 12/18

discoveries that will truly make you wiser, The Wisest One in the Room is an accessible and pragmatic summary of how we perceive and misperceive the world around us, especially the world of other people. As a users' quide to living on earth, it is concise yet comprehensive, practical and inspiring, enabling us to better understand how to communicate with others and take steps to resolve conflicts both social and political.

The Wisest One in the Room
5.0 out of 5 stars The
Wisest One in the Room.
Reviewed in the United
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Kingdom on 7 July 2018.

Anyone expecting an easy read, or the facile answers often found in the average self-help guru's manual is in for a surprise, and I mean that in a good way.

This book is densely written and based on solid research with all the source papers referenced.

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Pages:307.

ISBN: 978-1-4516-7754-6. Publication date: 2016 (Free Press, an imprint of Simon and Schuster) "The Wisest One in the Room" covers many aspects of social psychology. In its first five chapters, it explains various principles, such as Page 17/18

the subjective nature of reality, how the circumstances one is in influence behavior, the plasticity of emotions and personal beliefs, and how prior held beliefs and ideologies affect how information is perceived and interpreted.

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