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Kiss Bow or Shake Hands | Bonjour Paris

Success in the global marketplace begins with an expert understanding of international business practices, protocol, cultural orientations, legal practices, negotiating and communication styles. It's how you develop trust, networks, and a diverse base of talent. Kiss, Bow, or Shake Hands ® DIGITAL delivers this essential knowledge when you need it - and helps you build the tangible intercultural skills required for international venues and diverse domestic markets.

KISS, BOW OR SHAKE HANDS

The French shake hands and often kiss cheeks as well. Entire doctoral theses have been written about how many kisses French people use to greet each other. It's between one and four, depending on where you are. (Here's a helpful map.)

A bow, a kiss or a handshake: how to greet overseas ... Kiss Bow Or Shake Hands. Few books get to their main subject faster than. Kiss, Bow, Or Shake Hands. A single-page introduction, four more pages providing a brief cultural orientation, and off you go. What fol- lows are chapters on each of 60 countries around the world. From Argentina to Venezuela, from Bela- rus to Ukraine, from Belgium to Turkey, and from China to Thailand, many places are cov- ered, and there's a wealth of information to be had.

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This book in the Kiss, Bow, or Shake Hands series has been written specifically for legal professionals—to help you develop the tangible intercultural skills that will support your successful legal practice. "Believe it or not, correct behavior has many faces."

Kiss, Bow, or Shake Hands: Courtrooms to Corporate Counsels

Kiss, Bow, or Shake Hands: Sales and Marketing is an informative, entertaining guide that shows you what to do—and what to avoid—in any given sales or marketing situation, from Argentina to South Africa. It provides the expert knowledge you need to gather data in diverse cultures, properly present your products, and close deals around the world.

Kiss, Bow, or Shake Hands, Sales and Marketing: The ...

Kiss, bow, or shake hands: Europe: how to do business in 25 European countries by Morrison, Terri. Publication date 2007 Topics Business etiquette, Corporate culture, Business communication, Negotiation in business Publisher Avon, Mass.: Adams Business Collection

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