How To Argue Powerfully Persuasively Positively Jonathan Herring

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Keep your cool in a heated situation Win people over Get what you want Tackle a difficult person or ...

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The 10 Golden Rules of Argument are: 1.Be prepared. 2. When to Page 4/12

argue, when to walk away. What you say and how you say it. 4. Listen and listen again. 5. Excel at responding to arguments. 6. Watch out for crafty tricks. 7. Develop the skills for arguing in public. 8.

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understand why the other person thinks as they do. So if you're trying to make an argument that's convincing you need to start with some facts (premises) that the other party will accept as true and then move to a conclusion that must log-ically flow from the premise.

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How to Argue

Keep your cool in a heated situation. Win people over. Get what you want. Tackle a difficult person or topic. Be convincing and articulate. Have great confidence when you speak. In How to Argue, leading lawyer Jonathan Herring reveals the secrets and subtleties of making your case and winning hearts and minds.

How to Argue: Powerfully, Persuasively, Positively ...
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